



**Michael Gault**

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## Conversation Scripts

My free battery system is up and running now.

You know how they keep turning people's power off, well someone got hurt and now there is money for free battery systems.

Did you get your true-up bill yet, it seems it keeps going up and up.

Have you had any blackouts recently? (this is a good one if there have been recent wind storms where they turn off the power)

FAQ-

Sounds too good to be true, how is that possible? (What's the catch) (Nothing for free)

It's a rebate from the utility company, you can reach out to Mike at 760) 448-0026 to go over the details.

Is there any cost out of pocket?

No, the entire program is paid for by state and federal incentives.